



LETTINGS NEGOTIATOR

SALARY ▪ Competitive + benefits
LOCATION ▪ Barnard Castle, County Durham

THE OPPORTUNITY:

We have a great opportunity for a Lettings Negotiator to join a vibrant and dynamic team, based primarily in Barnard Castle but covering Bedale as and when required.

PRIMARY OBJECTIVES:

- To build up relationships with clients to maintain long term relationships and ensure future repeat business
- Proactively generate new business by way of canvassing, client contact, networking etc.
- Negotiating tenancies
- Proactively communicating with clients to maintain high service levels
- Arranging and conducting viewings while providing regular feedback to clients
- Ensure compliance with strict lettings legislation and company policies
- General marketing and business administration
- Overseeing a let through to move in

AS THE SUCCESSFUL CANDIDATE YOU WILL:

- Ideally have previous experience in Residential Lettings, or in a target driven environment
- Be articulate, with excellent communication skills
- Have a proven and quantifiable track record of achieving targets
- Possess excellent time management skills, and the ability to prioritise a busy and varied workload
- Be self-motivated, possess a pro-active approach and maintain an outstanding professional and customer-service focused approach
- Have outstanding influencing and networking skills
- Have the ability to work with colleagues at all levels, and across different locations to ensure a seamless client service.

WE OFFER:

- Membership of the Firm's Pension Plan, with Employer's contribution of up to 3%
- Payment of relevant professional subscriptions
- 26 days annual leave per year, plus bank holidays
- Inclusion in the Firm's Life Assurance Policy given as 3 times annual salary
- Long service awards
- Company, Team and Individual bonuses
- Employee Assistance Programme

ABOUT US:

George F. White provides property and business consultancy services on a regional basis across Southern Scotland and Northern England.

We have a team of 100+ that operate from our six offices providing innovative solutions for clients across the residential, commercial, agricultural, industrial and leisure sectors.

SOUNDS INTERESTING?

Give us a call for a confidential discussion or apply by emailing a CV and accompanying cover letter to careers@georgefwhite.co.uk

HR TEAM



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