



## SALES NEGOTIATOR

- SALARY** ▪ Competitive + benefits  
**LOCATION** ▪ Alnwick, Northumberland  
**CONTRACT** ▪ Part-time (3 days + Saturday mornings on a rotational basis)

### THE OPPORTUNITY:

We are looking for an enthusiastic individual who is eager to grow in the world of Residential Property. You must have 2-3 years previous residential sales experience and be hungry for a new challenge. This exciting role needs someone with great drive and ambition with a 'can do' attitude.

### PRIMARY OBJECTIVES:

- To build up relationships with clients to maintain long term relationships
- Negotiating offers between vendors and potential purchasers
- Following the correct procedure ensuring compliance is followed at all times
- Obtaining comparables
- Arranging and conducting viewings while providing regular feedback to clients
- General marketing and business administration
- Monitoring the progress of a sale with vendors, purchasers and solicitors
- Proactively communicating with clients to maintain high service levels

### AS THE SUCCESSFUL CANDIDATE YOU WILL:

- Have previous experience in Residential Sales
- Have a confident personality with excellent communication skills
- Have a proven and quantifiable track record of achieving targets
- Be self-motivated, possess a pro-active approach and maintain an outstanding professional and customer-service focused approach.

### WE OFFER:

- Membership of the Firm's Pension Plan, with Employer's contribution of up to 3%
- Payment of relevant professional subscriptions
- 26 days annual leave per year, plus bank holidays
- Inclusion in the Firm's Life Assurance Policy given as 3 times annual salary
- Long service awards
- Company, Team and Individual bonuses
- Employee Assistance Programme

### ABOUT US:

George F. White provides property and business consultancy services on a regional basis across Southern Scotland and Northern England.

We have a team of 100+ that operate from our six offices providing innovative solutions for clients across the residential, commercial, agricultural, industrial and leisure sectors.

### SOUNDS INTERESTING?

Give us a call for a confidential discussion or apply by emailing a CV and accompanying cover letter to [careers@georgefwhite.co.uk](mailto:careers@georgefwhite.co.uk)

### HR TEAM



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